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today

Telenco networks sets up in UK and Germany



Telenco networks opened a subsidiary in UK and an office in Germany in the first half of 2020. The company provides from now on a local support to Telcos and their subcontractors committed into rolling out high speed broadband networks across these two countries.

An European strengthened presence

Telenco networks continues to grow and expand in 2020. The company sends its telecom experts at the side of its customers from across the Channel and the Rhine to provide bespoke solutions to their needs. Indeed, in both of these countries ultrafast broadband infrastructure roll-outs are speeding up to reach the ambitious objectives set by the two governments for 2025. To attend the needs of these strategic deployment projects for building the Gigabit society of tomorrow, Telenco networks opens a subsidiary in London and an office in Francfort.

By relying on the technical support provided by a Telenco networks expert on site, Telcos and their subcontractors will be able to specify the appropriate network equipment for their given configurations. Besides, the geographical proximity to Telenco networks' production units, established in France and in Portugal, will empower network developers to fast forward the supplying of roll-out jobsites.

Telenco networks, right up close to British Telcos

"Telenco has been supporting customers in the UK for almost 20 years now. With the Government plan to deploy full-fibre broadband across the UK, it then became an evidence for Telenco to strengthen its presence in this key market in Europe by creating a subsidiary locally. The aim for Telenco UK will be to follow its historical customers even more closely but also to support all the new broadband providers who are contributing to this ambitious plan!", explains Clément Lesur, Head of the Telenco networks subsidiary in the United Kingdom.

Driven by the ambition of providing quality telecom equipment that meets regulatory, mechanical and environmental constraints imposed by each infrastructure to be deployed, Telenco networks relies on local networks of experts to get a step deeper and identify specific telecom issues to British territory. Committed into developing next generation networks in UK, Telenco networks joined the Independent Networks Cooperative Association (INCA) UK in 2019 and the French Chamber of Great Britain in early 2020.

A privileged partner for meeting the objectives of "Digital Strategy 2025"

As a designer and manufacturer of quality network passive equipment for fibre optic infrastructures, it was only natural that Telenco networks shifted to Germany to develop reliable and future-proof telecom networks. Indeed, this neighbouring country is focusing on rolling-out the infrastructure that will enable the entire population to reach Gigabit speed connections by 2025. Based in Francfort, the expert of Telenco networks remains at the disposal of local telecom players for ensuring the technical prescription of jobsites emerging throughout Germany.

"Germany has decided to develop its fibre optic network as part of the "Digital Strategy 2025", which will require the implementation of specific solutions. Telenco's 20 years of experience in the design and manufacture of passive equipment for telecommunications networks - a significant part of it being the export - makes it a privileged partner to take up this challenge under the best conditions", states Etienne Pichon, Head of the Telenco networks' local office in Frankfurt.

Telenco networks in brief

Telenco networks is an expert company specialised in the design, manufacture and marketing of innovative telecom solutions for the roll-out of fibre optic ultrafast broadband networks. Part of Telenco Group, the company develops comprehensive ranges of drop cables, distribution boxes and pole line hardware for overhead networks. Thanks to its two production units based in Europe, Telenco networks generated more than 50% of its turnover abroad, by marketing its high-end products across the world.



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