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today

Telenco takes over the SKM Skyline German company



The Telenco Group, backed by the investment firm Ergon Capital with which it is pursuing an international growth strategy, is one of the French leaders in passive equipment for fiber optic telecommunications networks. The Group, which had already opened its subsidiary in the United Kingdom in March 2020, is strengthening its presence in Germany with the successful closing of SKM Skyline, its first acquisition.

Founded in 1999 and located near Grenoble, **Telenco** is a key player in the **production and distribution of passive telecommunications equipment and technician equipment**, used mainly in the **deployment of fiber optic and copper networks**. The Group has a global presence and achieves sales of over € 150 million in around 50 countries. Germany, which today has a lower FTTH penetration than France, represents a real growth driver with network deployment that will accelerate sharply in the coming years.



Founded in 1976, **SKM Skyline**, based in Kirchheim-Heimstetten, near Munich, specializes in the **design, assembly and distribution of FTTx, data center and LAN solutions**. Previously owned by GZS Digital GmbH, the company has over 40 years of expertise in the field of cable networks, which enables it to supply equipment meeting the most demanding standards.

The combination of SKM Skyline, a pioneer in the field of connectivity in Germany, and Telenco, one of the European leaders in the field of FTTx connectivity solutions, will allow the Group to even better meet the demands of German customers with a **complete offering for the networks of the future**. The crossing of technical and commercial knowledge combined with industrial and logistical capabilities gives another dimension to the company with a wider and even more relevant offer.

This first acquisition materializes Telenco and Ergon Capital's stated strategy of becoming a major player in the development of telecommunications networks in Europe.

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